



CASE STUDY

Executive Assessment and Coaching

High-Potential Leader – Global Logistics and Transportation Services Provider

Situation

Agilitas was retained by the US subsidiary of a multi-billion dollar logistics provider headquartered in South America to work with a high-potential expatriate struggling with several performance issues related to emotional intelligence.

Approach

- Conducted a 360-assessment using **EIQ-360**
- Conducted 1-hour interviews with 15 stakeholders
- Created a detailed project plan that involved actively developing the competencies linked to identified gaps through the use of case studies and observed behavior
- Met bi-weekly with the executive for the first three months and then monthly for the remaining three months
- Provided monthly progress updates to client and a summary report upon completion

Outcomes



Executive received positive feedback on progress from numerous stakeholders and was subsequently given the opportunity to launch a new service offering for the US subsidiary.